



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1239860  
**Solicitation Description:** Tilt Skillet - ERJ  
**Proc Type:** Agency Purchase Order

Solicitation Closes	Solicitation Response	Version
2023-06-22 14:30	SR 0608 ESR06222300000006496	1

**VENDOR**  
 VS0000033051  
 AVIATE ENTERPRISES, INC.

**Solicitation Number:** ARFQ 0608 DCR2300000198  
**Total Bid:** 74572.77000000000407453626394 **Response Date:** 2023-06-22 **Response Time:** 13:56:00  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 Mary Jennifer Chapman  
 (304) 558-2350  
 jennifer.m.chapman@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Forty (40) Gallon Tilt Skillet-ERJL	3.00000	EA	24857.590000	74572.77

Comm Code	Manufacturer	Specification	Model #
48101600			

**Commodity Line Comments:** Prison Correctional package not included.

**Extended Description:**

Forty (40) Gallon Tilt Skillet-ERJL

5844 Price Avenue, McClellan, CA 95652 | Phone: (916) 993-4000 Fax: (916) 993-4010

Date: 06/22/2023

Subject: Delivery Schedule

Aviate Enterprises, Inc. is pleased to offer quote Q23160-06 for 3 each, Cleveland Forty gallon Tilt Skillet, model SGL40TR. Please be advised that this quote does not include the CP -SKTD Complet Correctional Package. This is being offered as an option. Please see formal quotation attached to this bid package.

I do wish to point out that the lead time is approximately 7-8 weeks after receipt of order per our supplier.

Please contact me with any questions.

Respectfully,

**Andrea Pearson**  
*Contracts Specialist*  
**Aviate Enterprises, Inc.**  
5844 Price Avenue  
McClellan, CA 95652-2407

Office (916) 993-4000  
Fax (916) 993-4010  
[apearson@aviateinc.com](mailto:apearson@aviateinc.com)  
[www.Aviateinc.com](http://www.Aviateinc.com)



5844 Price Ave. McClellan, CA 95652



U.S.A.

# QUOTE

**Number** Q23160-06 AP

**Date** Jun 20, 2023

<b>Sold To</b> <b>STATE OF WEST VIRGINIA</b> MARY JENNIFER CHAPMAN DIVISION OF ADMINISTRATIVE SERVICES 1124 SMITH STREET SECOND FLOOR CHARLESTON, WV 25301 <b>Phone</b> 304-558-2350 <b>Fax</b>	<b>Ship To</b> <b>STATE OF WEST VIRGINIA</b>  Eastern Regional Jail & Correctional Fac 94 Grapevine Road Martinsburg, WV 25405  <b>Phone</b> <b>Fax</b>	<b>Your Sales Rep</b> <b>Andrea Pearson</b>  916-993-4000 apearson@aviateinc.com
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Aviate Enterprises, Inc. is your Solution's Provider for all of your agencies needs.

<b>ARO</b> 7 Weeks	<b>Agency Tracking/ Solicitation No.</b> ARFQ 0608 DCR2300000198	<b>Ship Via</b> DROP SHIP	<b>Expiration Date</b> 7/20/2023
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Line	Qty	UOM	Part No.	Description	Unit Price	Ext. Price
1	3	ea		TILTING SKILLET BRAISING PAN, GAS	\$24,857.59	\$74,572.77
		ea	SGL40TR	Cleveland Forty (40) Gallon Tilt Skillet (Or Equal) 3.1.1.1 Must have a 5/8" stainless steel bead blasted cooking surface to prevent warping and reduce food from sticking. 3.1.1.2 Must have a minimum 40-gallon capacity. 3.1.1.3 Must be minimum 130,000 BTU. 3.1.1.4 Must have liter and gallon markings. 3.1.1.5 Must have a spring-assisted cover with adjustable vent. 3.1.1.6 Must have an anti-splash pouring lip. 3.1.1.7 Must have an easy to turn manual hand tilt. 3.1.1.8 Must have a leg base. 3.1.1.9 Must have water-resistant recessed controls. 3.1.1.10 Must have a power jack with splash-proof design to prevent water damage from spillage and cleaning. 3.1.1.11 Must be completely front-serviceable with pull-out componentry. 3.1.1.12 Must have an adjustable electronic thermostat that accurately controls temperature from 100 degrees to 450 degrees Fahrenheit. 3.1.1.13 Must have sliding drawer with splash screen mounted on the left side. 3.1.1.14 Must have a pan carrier. 3.1.1.15 Must have a minimum 40-gallon food strainer. 3.1.1.16 Must have a front mounted 2" Tangent Draw off Valve on left side. *****		

ALL QUOTES ARE ONLY VALID ON AN "ALL OR NONE" BASIS - RESTOCKING FEES IN ACCORDANCE WITH STATE AND FEDERAL STANDARDS WITH ORIGINAL PACKAGING. PRICES ARE SUBJECT TO CHANGE IF QUANTITIES CHANGED. PRICING NOT VALID FOR ANY OTHER ORDER. ALL OFFICE SUPPLY RETURNS OVER 5 DAYS WILL BE SUBJECT TO RESTOCKING FEES IN ACCORDANCE WITH AVIATE VENDOR AND MANUFACTURER POLICIES. NON-RETURNABLE/NON-REFUNDABLE ITEMS ARE MARKED AS SUCH IN PRODUCT DESCRIPTION. ALL SDS (SAFETY DATA SHEETS) AVAILABLE UPON REQUEST-- PLEASE ALLOW 24 HOURS.

Line	Qty	UOM	Part No.	Description	Unit Price	Ext. Price
				Cleveland Range SGL40TR DuraPan. Tilting Skillet, gas, 40 -gallon capacity, modular open base, standard with hydraulic hand tilt with quick lowering feature, stainless steel construction, includes spring assisted cover, gallon markings and electronic spark ignition, stainless steel level adjustable feet, 130,000 BTU, CE, NSF, IPX6		
		ea		1 -year parts & labor warranty, standard Performance start up included at customer request after equipment is installed (Free Water Quality Check included) (contact Cleveland Sales Representative for details) Gas type to be specified 120v/60/1 ph, 1.8 amps NEMA 5 -15P, standard		
		ea	CPPCBTR	CPPCBTR Protective control cover (locks by others)		
		ea	HTS	HTS Standard Manual Hand Tilt, with quick lowering feature (hydraulic)		
		ea	TD2SK	TD2SK 2" tangent draw off valve, front mounted left side (Note: May require additional lead time)		
		ea	PCS	PCS Pan Carrier, for floor models		
		ea	SLD	SLD Sliding Drain Drawer		
		ea	SGSLD -TR	SGSLD -TR Retractable Splash Guard/Pan Shelf, for sliding drain drawer		
		ea	FSSK	FSSK Food Strainer, 30 & 40 gallon, for braising pans		
2	3	ea	CP -SKTD CP -TDM CP -SCB CPSCRD CP -PCB	****OPTIONAL CORRECTIONAL PACKAGE**** CP -SKTD Complete Correctional Package for skillets with TD valve option, includes: CP -TDM tangent draw off resistance modification, CP -SCB tamper proof exterior, CPSCRD screw drivers, CP -PCB protective control box cover (lock by others)  CP -SKTD CP -TDM CP -SCB CPSCRD CP -PCB (Optional)	\$1,237.10	\$3,711.30

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Line	Qty	UOM	Part No.	Description	Unit Price	Ext. Price
					<b>SubTotal</b>	\$74,572.77
					<b>Tax</b>	<b>TBD</b>
					<b>Total</b>	<b>\$74,572.77</b>

**CLOSING NOTES & SPECIAL INSTRUCTIONS**

Please contact me if I can be of further assistance.

*\*\* Sales Tax is based on the exact shipping location and delivery method for the materials ordered as specified by each State's Board of Equalization \*\**  
*THIS IS AN OPEN MARKET QUOTE*  
*\*\* Unless otherwise stated, SHIPPING TERMS are FOB - Destination \*\**

**AVIATE ENTERPRISES, INC.'S IDENTIFICATION NUMBERS**

<b>CA DVBE No.</b> 1792472 Exp. 12/31/2024	<b>HUBZone No.</b> 56820	<b>Federal Tax ID No.</b> 47-2290683	<b>SELLER PERMIT ID No.</b> SR KH 102-666482
<b>CAGE Code</b> 7BCA8	<b>SAM Unique Entity ID</b> XZ2XCSGEQME5	<b>VERIFIED &amp; APPROVED QUOTE</b>	
		Onisha	06/21/23 05:07 PM

ALL QUOTES ARE ONLY VALID ON AN "ALL OR NONE" BASIS - RESTOCKING FEES IN ACCORDANCE WITH STATE AND FEDERAL STANDARDS WITH ORIGINAL PACKAGING. PRICES ARE SUBJECT TO CHANGE IF QUANTITIES CHANGED. PRICING NOT VALID FOR ANY OTHER ORDER. ALL OFFICE SUPPLY RETURNS OVER 5 DAYS WILL BE SUBJECT TO RESTOCKING FEES IN ACCORDANCE WITH AVIATE VENDOR AND MANUFACTURER POLICIES. NON-RETURNABLE/NON-REFUNDABLE ITEMS ARE MARKED AS SUCH IN PRODUCT DESCRIPTION. ALL SDS (SAFETY DATA SHEETS) AVAILABLE UPON REQUEST-- PLEASE ALLOW 24 HOURS.



## DURAPAN™ SERIES

GAS, OPEN OR MODULAR BASE,  
30 & 40 GALLON (115 & 150 LITER)

Project \_\_\_\_\_  
Item \_\_\_\_\_  
Quantity \_\_\_\_\_  
FCSI Section 11400 \_\_\_\_\_  
Approved \_\_\_\_\_  
Date \_\_\_\_\_

Braising Pans / Tilting Skillets

### Models

- SGL-30-TR • SGM-30-TR
- SGL-40-TR • SGM-40-TR



Open base model shown

- Adjustable, Electronic Thermostat controls temperature from 100°F to 425°F
- High Efficiency Heating System with even heat distribution
- Electronic Spark Ignition (ESS)
- Fast Heat-Up and Recovery Time-Preheats in 11 minutes, full capacity from cold to boiling in 60 minutes
- Spring Assist Cover with Adjustable Vent and Full Width Handle
- On/Off Switch, Thermostat Knob and Pilots, recessed to avoid breakage
- Four Stainless Steel, Level adjustable feet, rear flanged for bolting
- All Controls are serviceable from the front of the unit
- Two pilot lights; Green = Power on, Amber = Temperature Cycling
- Meets IPX6 Water Rating Requirements
- High Limit Safety Device set at 475°F (246°C)
- Anti-Splash Pouring Lip
- Supplied with Cord & Plug for 115-volt controls
- Typical approvals include AGA, CSA, CE and NSF

### Short Form Specifications

Shall be CLEVELAND, Tilting Skillet;  
Model SG \_\_\_\_ - \_\_\_\_ - TR gas  
(TYPE \_\_\_\_ ) - holding no less than \_\_\_\_  
gallons ( \_\_\_\_ liters); complete with  
Thermostatic Safety and Gas Controls; Gallon  
Markings; Stainless Steel Clad 5/8" Cooking  
Surface; Hand Tilt; Spring Assist Cover with  
adjustable Vent. All Stainless Steel  
Construction.

### Standard Features

- Leg or Modular Base
- Full 30/40 Gallon (115/150 Liters) Capacity Rating to Bottom of Pouring Lip
- Hydraulic Hand Tilt with quick lowering feature (HTS)
- Stainless Steel Clad 5/8" Cooking Surface Guaranteed against warping
- Stainless Steel Covered Cornered Pans with both Gallon and Liter Markings
- All Stainless Steel Construction for durability and easy cleaning

### Options & Accessories

- Sliding Drain Drawer with Splash Screen (SLD) (for SGL models only)
- Power Tilt with Hand Tilt Override (PT1)
- Double or Single Pantry Faucet (SPS14, DPS14), includes Faucet Mounting Bracket
- Double or Single Pantry Skillet Filler with 60" hose (SKF-S or DKF-S)
- Hot & Cold Water Pre-Rinse Spray Head with Hose (PRS-S)
- Gas types other than natural
- Voltage Option:
  - VOSK4, 220/240 Volt, 50 Hz, 1 Phase - for export
- Food Strainers for pouring spout (FS)
- Vegetable Steamers (VS)
- Poaching Pans (PP)
- Wall Mounting (WMS)
- In-Wall Carrier (IWCS)
- Pan Carriers (PCS), not available on 30 gallon models with a Tangent Draw-Off Valve
- 2" Tangent Draw-Off Valve (TD2), left side only

KE004046-93 rev B

18301 St. Clair Street  
Cleveland, OH 44110

Tel 1.216.481.4900  
Fax 1.216.481.3782  
Email [steam@clevelandrange.com](mailto:steam@clevelandrange.com)

[www.clevelandrange.com](http://www.clevelandrange.com)  
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Braising Pans / Tilting Skillets

**DIMENSIONS**

MODEL	A	B	C	D	E	G
SGL-30-TR	36" (915mm)	32" (812mm)	9" (229mm)	5" (127mm)	20" (508mm)	32 7/8" (835mm)
SGL-40-TR	48" (1220mm)	44" (1118mm)	12 1/8" (308mm)	8" (203mm)	22" (559mm)	44 7/8" (1140mm)

**CAPACITIES**

In 4 oz. servings. Other sizes may be calculated.  
 30 gallons / 115 Liters ..... 960  
 40 gallons / 150 Liters ..... 1280

**SPECIFICATIONS**

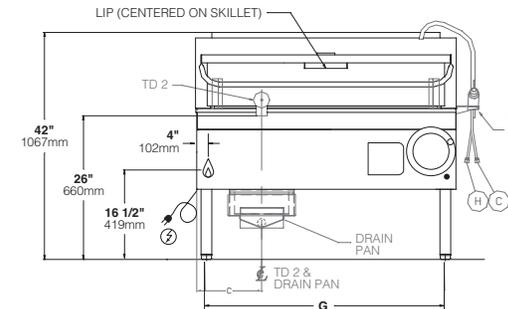
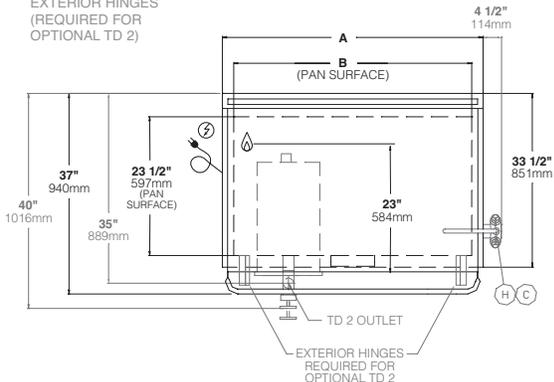
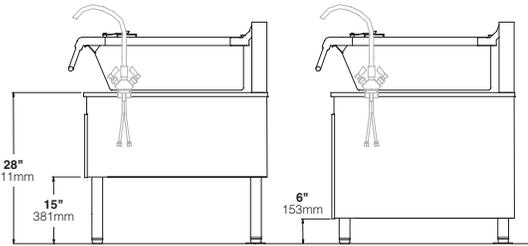
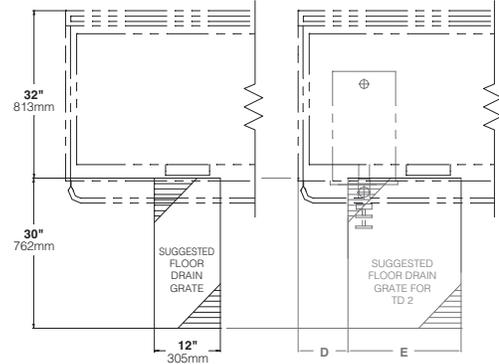
ELECTRICAL SUPPLY (6' CORD & PLUG)		GAS SUPPLY (PIPING 3/4" NPT)		CLEARANCE	
<b>VOLTS:</b> 120	220/240	<b>TYPE:</b> NAT or LP	<b>WATER COLUMN:</b> 4.5 (NAT), 10.5 (LP)	<b>MIN. TO COMBUSTIBLE SURFACES:</b> SIDES: 0, REAR: 6" (153mm)	
<b>PHASE:</b> 1	1	<b>BTU PER CU. FT.:</b> 1000 (NAT), 2500 (LP)	<b>SUPPLY PRESSURE:</b> 5" W.C. MIN (NAT), 11" W.C. MIN (LP)	<b>MIN. TO NON COMBUSTIBLE SURFACES:</b> SIDES & REAR: 0	
<b>AMPS:</b> 1.8	.83	<b>BTU RATINGS:</b> SGL-30-TR: 91,000 per hour SGL-40-TR: 130,000 per hour		<b>NOTE:</b> 4 1/2" (115mm) required on right hand side for faucet	
<b>FREQ:</b> 60 HZ	50 HZ				



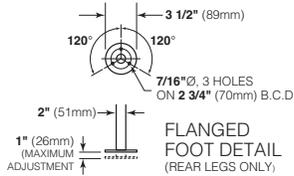
EXTERIOR HINGES (REQUIRED FOR OPTIONAL TD 2)

**Shipping Weights & Dimensions**

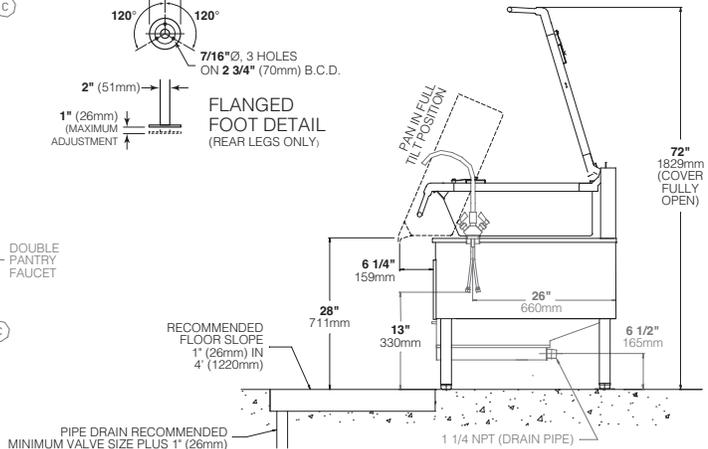
<b>Model - SGL30TR</b>	<b>Weight - 504 lbs</b>
	<b>Width - 44"</b>
	<b>Depth - 44"</b>
	<b>Height - 54"</b>
<b>SGL40TR</b>	<b>Weight - 624 lbs</b>
	<b>Width - 48"</b>
	<b>Depth - 58"</b>
	<b>Height - 54"</b>



NOTE: NON STANDARD ITEMS ARE SHOWN IN GRAY



FLANGED FOOT DETAIL (REAR LEGS ONLY)



**NOTES:**

Cleveland Range reserves right of design improvement or modification, as warranted.  
 Many regional, state and local codes exist and it is the responsibility of the owner and installer to comply with the codes.  
 Cleveland Range equipment is built to comply with applicable standards for manufacturers. Included among those approval agencies are U.L., NSF, CGA, CSA, ETL and others.

(NOT TO SCALE)

18301 St. Clair Street  
 Cleveland, OH 44110

Tel 1.216.481.4900  
 Fax 1.216.481.3782  
 Email steam@clevelandrange.com

www.clevelandrange.com  
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 xxxxxxxx10 / 2018



**REQUEST FOR QUOTATION**  
**ARFQ 0608 DCR2300000198**  
**(3) Cleveland Forty (40) Gallon Tilt Skillets (or Equal)**  
**Eastern Regional Jail & Correctional Facility**

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**SPECIFICATIONS**

- 1. PURPOSE AND SCOPE:** The West Virginia Department of Homeland Security – Division of Administrative Services (DAS) is soliciting bids on the behalf of the West Virginia Division of Corrections and Rehabilitation (DCR) to establish a one-time contract for the purchase of (3) 40 Gallon Tilt Skillets, or equal for Eastern Regional Jail & Correctional Facility (ERJL&CF) located at 94 Grapevine Road, Martinsburg, WV 25405.
  
- 2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
  - 2.1. “Contract Item” or “Contract Items”** means the list of items identified in Section 3.1 below and on the Pricing Pages.
  
  - 2.2. “Pricing Pages”** means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as Exhibit A and used to evaluate the Solicitation responses.
  
  - 2.3. “Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Division of Administrative Services.
  
- 3. GENERAL REQUIREMENTS:**
  - 3.1. Contract Items and Mandatory Requirements:** Vendor shall provide Agency with the Contract Items listed below on one-time basis. Contract Items must meet or exceed the mandatory requirements as shown below or equal.
    - 3.1.1 Contract Item 1: Cleveland Forty (40) Gallon Tilt Skillet (Or Equal)**
      - 3.1.1.1** Must have a 5/8” stainless steel bead blasted cooking surface to prevent warping and reduce food from sticking.
      - 3.1.1.2** Must have a minimum 40-gallon capacity.
      - 3.1.1.3** Must be minimum 130,000 BTU.
      - 3.1.1.4** Must have liter and gallon markings.
      - 3.1.1.5** Must have a spring-assisted cover with adjustable vent.
      - 3.1.1.6** Must have an anti-splash pouring lip.
      - 3.1.1.7** Must have an easy to turn manual hand tilt.
      - 3.1.1.8** Must have a leg base.
      - 3.1.1.9** Must have water-resistant recessed controls.
      - 3.1.1.10** Must have a power jack with splash-proof design to prevent water damage from spillage and cleaning.
      - 3.1.1.11** Must be completely front-serviceable with pull-out componentry.

**REQUEST FOR QUOTATION**  
**ARFQ 0608 DCR2300000198**  
**(3) Cleveland Forty (40) Gallon Tilt Skillets (or Equal)**  
**Eastern Regional Jail & Correctional Facility**

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- 3.1.1.12 Must have an adjustable electronic thermostat that accurately controls temperature from 100 degrees to 450 degrees Fahrenheit.
- 3.1.1.13 Must have sliding drawer with splash screen mounted on the left side.
- 3.1.1.14 Must have a pan carrier.
- 3.1.1.15 Must have a minimum 40-gallon food strainer.
- 3.1.1.16 Must have a front mounted 2” Tangent Draw off Valve on left side.

**3.2 Alternative ‘or Equal’ Submission**

- 3.2.1 Vendor submitting an alternate brand must provide alternate brand information with alternative product number on Pricing Page when submitting bid response. Failure to submit documentation for an “or Equal” product will result in vendor’s bid being disqualified.

**4 CONTRACT AWARD:**

**4.1 Contract Award:** The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

**4.2 Pricing Page:** Vendor shall complete the Pricing Page by providing a unit cost for each Contract Item listed in section 3.1. Vendor shall include the cost of standard order delivery charges in its bid pricing and is not permitted to charge the Agency separately for such delivery. Vendor shall complete the Pricing Page in full as failure to complete the Pricing Page in its entirety will result in the Vendor’s bid being disqualified.

Any product or service not on the Agency provided Pricing Page will not be allowable. The state cannot accept alternate pricing pages, failure to use Exhibit A Pricing Page and/or a no-bid will lead to disqualification of vendors bid.

**5 PAYMENT:**

**5.1 Payment:** Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

**REQUEST FOR QUOTATION**  
**ARFQ 0608 DCR2300000198**  
**(3) Cleveland Forty (40) Gallon Tilt Skillets (or Equal)**  
**Eastern Regional Jail & Correctional Facility**

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**6 DELIVERY AND RETURN:**

**6.1 Shipment and Delivery:** Vendor shall ship the Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within six (6) weeks after receiving a purchase order or notice to proceed. Contract Items must be delivered to:

**Eastern Regional Jail & Correctional Facility**  
**94 Grapevine Road**  
**Martinsburg, WV 25405**

**6.2 Late Delivery:** The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

**6.3 Delivery Payment/Risk of Loss:** Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.

**6.4 Return of Unacceptable Items:** If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

**6.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

**7 VENDOR DEFAULT:**

**REQUEST FOR QUOTATION**  
**ARFQ 0608 DCR2300000198**  
**(3) Cleveland Forty (40) Gallon Tilt Skillets (or Equal)**  
**Eastern Regional Jail & Correctional Facility**

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7.1 The following shall be considered a vendor default under this Contract.

- 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2 Failure to comply with other specifications and requirements contained herein.
- 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4 Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to Agency upon default.

- 7.2.1 Immediate cancellation of the Contract.
- 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3 Any other remedies available in law or equity.

Vendor should list its Contract manager and his or her contact information below.

<b>Contract Manager:</b>	Andrea Pearson
<b>Telephone Number:</b>	916-993-4000
<b>Fax Number:</b>	916-993-4010
<b>Email Address:</b>	sales@aviateinc.com